
HERNAN WINKLER

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EDUCATION

Ph.D. Economics, 2011. University of California, Los Angeles (UCLA)

M.A. Economics, 2008. University of California, Los Angeles (UCLA)

M.A. Economics, 2004. Universidad Nacional de La Plata, Argentina.

B.A. Economics, 2002. Universidad Nacional de Rosario, Argentina.

PROFESSIONAL EXPERIENCE

- **Current Position: Senior Economist at Amazon (May 2022-present).**
- World Bank (2011-2022)
 - Senior Economist, Poverty and Equity Global Practice for Latin America (2020-2022).
 - Senior Economist, Jobs Group (2017-2020).
 - Economist, Office of the Chief Economist, Europe and Central Asia (2012-2016).
 - Consultant, Poverty Reduction and Equity (2011-2012).
- Research/Teaching Assistant, UCLA (2007-2011).
- Researcher/Teaching Assistant, CEDLAS, Universidad Nacional de La Plata, Argentina (2003-2006).

AFFILIATIONS

- **Associate Researcher at CEDLAS**, University of La Plata, Argentina (2022-present).

REFEREED PUBLICATIONS

- [1] "The Effect of Rising Income Inequality on Taxation and Public Expenditures: Evidence from U.S. Municipalities and School Districts, 1970–2000." *Review of Economics and Statistics* 95.4 (2013): 1291-1302 (with Leah Platt Boustan, Fernando Ferreira, Eric Zolt).
- [2] "Income Inequality and Violent Crime: Evidence from Mexico's Drug War." *Journal of Development Economics* 120 (2016): 128-143 (with Carlos Rodriguez-Castelan, Ted Enamorado, Luis-Felipe Lopez-Calva).
- [3] "How does the internet affect migration decisions?" *Applied Economics Letters* 4.16 (2017): 1194-1198.
- [4] "Greying the Budget: Aging and Preferences over Public Policies." *Kyklos* 70.1 (2017): 70-96 (with Luiz de Mello, Erwin Tiongson and Simone Schotte).
- [5] "Why are the elderly more averse to immigration when they are more likely to benefit? Evidence across countries." *International Migration Review* 52.4 (2018): 1250-1282 (with Simone Schotte).
- [6] "The labor market effects of financial crises: the role of temporary contracts in central and western Europe." *Economics of Transition* 26.1 (2018): 35-60 (with Siddharth Sharma).

- [7] “The Effect of Income Inequality on Political Polarization: Evidence from European Regions, 2002-2014”. *Economics & Politics* 31.2 (2019): 137-162.
- [8] “How do telecommunications reforms affect labor market arrangements? Evidence from Central and Western Europe.” *Economics of Transition and Institutional Change* 27.3 (2019): 745-762 (with Emmanuel Vazquez).
- [9] “Is Informality Good for Business? The Impacts of IDP Inflows on Formal Firms”. *Journal of Human Resources* (2019): 1018-9794R2 (with Sandra Rozo).
- [10] “Who on Earth Can Work from Home?” *The World Bank Research Observer* 36.1 (2021): 67-100 (with Daniel Garrote Sanchez, Nicolas Gomez Parra, Caglar Ozden, Bob Rijkers and Mariana Viollaz)
- [11] “Does the Internet Reduce Gender Gaps? The Case of Jordan”. *The Journal of Development Studies*, 58:3, 436-453 (2021) (with Mariana Viollaz).
- [12] “The Unintended Consequences of Deportations: Evidence from Firm Behavior in El Salvador”. (with A. Bandiera, M. Sviatschi, S. Rozo, C. Schmidt-Padilla and L. Dinarte). Forthcoming at *Economic Development and Cultural Change*.
- [13] “Jobs' Amenability to Working from Home: Evidence from Skills Surveys for 53 Countries.” (with Maho Hatayama and Mariana Viollaz). *Economia, Journal of the Latin American and Caribbean Economic Association, Volume: 22 Issue: 1 (2023)*.
- [14] “Tracing the Local Impacts of Exports on Poverty and Inequality in Mexico.” *IZA Discussion Papers* 13610. 2020 (with Carlos Rodriguez-Castelan and Emmanuel Vazquez). *R&R at the Journal of Development Studies*.

PAPERS IN PROGRESS/UNDER REVIEW

- [1] “The Welfare Effects of Mobile Broadband Internet: Evidence from Nigeria”. *World Bank Policy Research Working Paper No. 9230*. 2020 (with K. Bahia, P. Castells, G. Cruz, T. Masaki, X. Pedros, T. Pfitze and C. Rodriguez-Castelan). *Under review*.
- [2] “Not by Land nor by Sea: The Rise of Digital Remittances during COVID-19” (with Lelys Dinarte, David Jaume and Eduardo Medina). *Under Review*.
- [3] “Explaining the Evolution of Job Tenure in Europe, 1995-2019” (with Maurizio Bussolo, Damien Capelle, Michael M. Lokshin, Iván Torre). *Under Review*.

BOOKS

- [1] “Understanding Changes in Poverty.” *Directions in Development*. Washington, DC: World Bank. doi:10.1596/978-1-4648-0299-7 (with Gabriela Inchauste, João Pedro Azevedo, B. Essama-Nssah, Sergio Olivieri, Trang Van Nguyen and Jaime Saavedra-Chanduvi).
- [2] “Reaping the Digital Dividends: Leveraging the Internet for Development in Europe and Central Asia.” Washington, DC: World Bank. doi:10.1596/978-1-4648-1025-1 (with Tim Kelly, Aleksandra Liaplina and Shawn Tan).

POLICY WORK AND PERMANENT WORKING PAPERS

Poverty and Inequality

- [1] Poverty and inequality projections, Annex IV in *IMF's Peru 2021 Article IV Consultation* (with Ronald Cueva).
- [2] "Inequality, Relative Income and Newborn Health". With Anna Aizer and Florencia Borrescio-Higa.
- [3] "Does Job Polarization Explain the Rise in Earnings Inequality? Evidence from Europe." *World Bank Policy Research Working Paper 8652* (with Maurizio Bussolo and Ivan Torre).
- [4] "When Job Earnings Are behind Poverty Reduction." *Economic Premise*, 2012 (with Joao Pedro Azevedo, Gabriela Inchauste, Sergio Olivieri and Jaime Saavedra).
- [5] "Decomposing Distributional Changes in Pakistan." *World Bank Policy Paper Series on Pakistan, PK 12/12*, July 2012 (with Gabriela Inchauste).
- [6] "What is behind the decline in poverty since 2000? Evidence from Bangladesh, Peru and Thailand." *World Bank Policy Research Working Paper 6199*, 2013 (with Gabriela Inchauste, Sergio Olivieri and Jaime Saavedra).
- [7] "Is Labor Income Responsible for Poverty Reduction? A Decomposition Approach." *World Bank Policy Research Working Paper No. 6414*, 2013 (with Joao Pedro Azevedo, Gabriela Inchauste, Sergio Olivieri and Jaime Saavedra).
- [8] "Income Distribution in Latin America: Exploring Differences across Countries." *CEDLAS Working Paper No. 34*, 2006 (with Leonardo Gasparini and Francisco Haimovich).
- [9] "Urban-Rural Differences in Poverty: a micro-decomposition approach for Argentina." *CEDLAS Working Paper No. 24*, 2005 (with Francisco Haimovich).

Labor market

- [1] "When Coal Leaves Town: Can Local Governments Help? "
- [2] "The Impacts of COVID-19 on Informal Labor Markets: Evidence from Peru." *World Bank Policy Research Working Paper 9675*, 2021 (with Ronald Cueva and Ximena del Carpio).
- [3] "Dominican Republic Jobs Diagnostic." Job Series No. 28, World Bank 2021 (with Miriam Montenegro).
- [4] "El Salvador Jobs Diagnostic." Jobs Series No. 24. World Bank 2020 (with Nancy Banegas).
- [5] "From Ghana to America: The Task Content of Jobs and Economic Development." *World Bank Policy Research Working Paper 8758*, 2019. (With Salvatore LoBello and Maria Laura Sanchez Puerta).
- [6] "Does automation in developed countries hurt developing ones? Evidence from US and Mexico." *World Bank Policy Research Working Paper 8741*, 2019 (with Erhan Artuc and Luc Christiaensen).
- [7] "Jordan Jobs Diagnostic." *Jobs Series No. 18*, 2019. World Bank. (with Alvaro Gonzalez)

- [8] “The Effect of Homeownership on Geographic Mobility and Labor Market Outcomes” Society for Economic Dynamics No. 196, 2011.
- [9] Employability in Southern Cone. Inter-American Development Bank, 2006 (with Leonardo Gasparini, Matias Busso and Francisco Haimovich).
- [10] Productivity growth and convergence in Russia: a dynamic firm-level diagnostic. Background paper for the Systematic Country Diagnostic of the Russian Federation (with Ana Paula Cusolito).
- [11] “European Informality: A study of Kosovo’s shadow economy.” Background paper for the Kosovo Jobs Diagnostics, World Bank (with Mohamed Ihsan Ajwad and Emmanuel Vazquez).
- [12] Extending Social Insurance to Informal Workers. Jobs Group Solutions Note, The World Bank (with Elizabeth Ruppert Bulmer and Hilma Mote).
- [13] “NDC Schemes and the Labor Market: Issues and Options.” Social Protection and Jobs Discussion Paper no. 1914 (with Robert Holzmann and David Robalino).

Contributions to World Bank reports

- [1] The Gradual Rise and Rapid Decline of the Middle Class in Latin America and the Caribbean. Core team member. 2021.
- [2] Labor Market and Income Inequality, Chapter 3 in *Colombia Equity Report*, 2021, World Bank.
- [3] Labor market section of *Poland Energy Transition: The Path to Sustainability in the Electricity and Heating Sector*. World Bank, 2018.
- [4] “Connectivity and Firms”, Chapter 3 in *Critical Connections: Promoting Economic Growth and Resilience in Europe and Central Asia*. Europe and Central Asia Studies, World Bank, 2018.
- [5] “Jobs and Firms’ External Financing Conditions”, Chapter 3 in *Risk and Returns: Managing Financial Trade-Offs for Inclusive Growth in Europe and Central Asia*, World Bank, 2016
- [6] “Diversification and Development”, in *Diversified Development: Making the Most of Natural Resources in Eurasia*. 2014. World Bank.
- [7] “Overcoming the Legacy of Expanding Populations”, Chapter 6 in *Golden Aging: Prospects for Healthy, Active, and Prosperous Aging in Europe and Central Asia*. 2015. World Bank.
- [8] Labor market section of *Trade in Transition. ECA Economic Update*, 2017, World Bank.
- [9] Analysis of political polarization and jobs in *Polarization and Populism. ECA Economic Update*, 2016, World Bank.

BLOGS AND MEDIA COVERAGE

- [Blame COVID-19? But blame informality too \(or maybe more\)](#). Jobs and Development Blog, December 2020.
- [Crisis por coronavirus aumentó desigualdades en el Perú](#), Diario Gestion, September 8, 2020.
- [Who can work from home in MENA?](#) Economic Research Forum Blog, June 2020.
- [Who can really work from home?](#) Jobs and Development Blog, WB, May 2020.

[Who is taking the jobs of the future in Jordan?](#) Jobs and Development Blog, WB, February 2020.

[Is Informality Bad for Business?](#) Future Development Blog, Brookings, October 2019.

[How Increased Automation Among American Companies Affects Jobs Abroad](#), NPR, April 2019

[While routines are comforting, they can also be job killers](#), Jobs and Development Blog, WB, March 2019.

[Are robots in Michigan destroying jobs in Chihuahua?](#) Future Development Blog, Brookings, Feb. 2019.

[The effects of minimum wages on jobs: Lessons from Seattle](#), Jobs and Development, WB, Aug. 2017.

[Who Shares in the European Sharing Economy?](#), ICT for Development Blog, The World Bank, May 2017.

[Inequality among firms drives wage inequality in Europe](#). Future Development, Brookings, March 2017.

[You Don't Have to Move to Scandinavia](#), Slate, July 2014.

[Does Lower Inequality Lead to Less Crime?](#) Let's Talk Development, World Bank Blog, August 2014.

[Está demostrado: con menos desigualdad se tiene menos crimen](#), El País, September 2014.

[How will ageing populations affect politics?](#) World Economic Forum Blog, June 2015.

[Why do elderly people oppose immigration when they're most likely to benefit?](#) Future Development, Brookings, July 2015.

[Why Are Americans Moving Less? Will It Hurt The US Job Market And The US Economy?](#) International Business Times, June 2013.

FELLOWSHIPS AND AWARDS

Award of the Vice President of Poverty Reduction and Equity at the World Bank, 2014.

UCLA Ziman Center for Real Estate Research Fellowship, 2009-2011

Fellowship Department of Economics, UCLA, 2006 – 2011.

“Elías Salama Award” to the best paper on Monetary and International Economics, Monetary and International Economics Meetings, Universidad Nacional de La Plata, May 2005.

Scholarship of the National Council of Scientific and Technical Research (CONICET) to complete my Master's Thesis, 2005-2006.

First Prize to the best paper 2004 using the ISCA surveys, awarded by the World Bank, “Urban-Rural Differences in Poverty: a micro-decomposition approach for Argentina”, joint with Francisco Haimovich.

Fellowship Department of Economics, UNLP. 2002-2004.

Second Best Student of the graduating cohort 2001 at the Universidad Nacional de Rosario

SELECTED PRESENTATIONS AT CONFERENCES AND WORKSHOPS

Jobs and Development Conference, Washington DC (virtual), September 2021. **Robots and Jobs Forum**, Washington DC, February 2020. **Jobs and Development Conference**, Washington DC, May 2019. **ILO Centenary Celebrations**, Amman, April 2019; **Jordan Strategic Forum**, Amman, February 2019; **ECINEQ**, New York, USA, 2017; **Impacts of Refugees and IDPs on Host Communities Conference**, Washington, USA, 2017; **UNCTAD E-Commerce Week**, Geneva, Switzerland, April 2017; **EUROSTAT User Conference**, Mannheim, Germany, February 2017; **Workshop on Aging in Eastern Europe**, Munich, 2014; **Latin American and the Caribbean Association Meetings**, Lima, Peru (November 2012); **Society for Economic Dynamics (SED)**, Gent, Belgium (July 2011); **FED Cleveland** (January 2011); **UCLA Applied Microeconomics Proseminar** (October 2010, June 2010, October 2009, January 2008, May 2008); **UCLA Economic History Proseminar** (November 2009); **Symposium on Poverty, Inequality, and Policy in Latin**

America, University of Goettingen, Germany, July 2005; **The Poverty and Income Distribution Annual Meeting** – Universidad de San Andrés, November 2004; **The Annual Meeting of the Argentine Economic Association** – Mendoza, November 2003, La Plata, November 2005; **Monetary and International Economics Meeting**, Universidad Nacional de La Plata, May 2005. **World Bank’s Seminar on Poverty and Informality**, Universidad de Buenos Aires, July 2005.

REFEREEING ACTIVITY

American Economic Journal: Economic Policy, Labour Economics, World Bank Economic Review, Journal of Economic Behavior and Organization, Journal of Urban Economics, Journal of Public Economics, Journal of the European Economic Association, National Tax Journal, Journal of Regional Science, Economica, Economics & Politics, The Journal of Economic Inequality, Latin America Research Review, International Migration Review, Applied Economic Letters, Social Science Research.

PERSONAL

Citizenship: United States/Argentina

Date of Birth: April 1st, 1979