

HERNAN WINKLER

Jobs Group, The World Bank.
1776 G Street NW, Washington DC 20433
hwinkler@worldbank.org, <http://www.hernanwinkler.com>

PERSONAL

Nationality: Argentina/US Permanent Resident
Date of birth: April 1st, 1979

EDUCATION

Ph.D. Economics, 2011
University of California, Los Angeles (UCLA)

M.A. Economics, 2004
Universidad Nacional de La Plata (UNLP), Argentina.

B.A. Economics, 2002
Universidad Nacional de Rosario (UNR), Argentina.

PROFESSIONAL EXPERIENCE

Since 2017: Senior Economist, the Jobs Group, World Bank

2012 – 2016: Economist, Office of the Chief Economist, Europe and Central Asia, World Bank.

2011 – 2012: Consultant, Poverty Reduction and Equity, World Bank.

Pre-World Bank experience:

2007 – 2011: Research/Teaching Assistant, UCLA.

2003 – 2006: Researcher and Teaching Assistant, CEDLAS, Universidad Nacional de La Plata, Argentina.

PUBLICATIONS

Peer-Reviewed (by number of citations)

“The Effect of Rising Income Inequality on Taxation and Public Expenditures: Evidence from U.S. Municipalities and School Districts, 1970–2000.” *Review of Economics and Statistics* 95.4, 2013. With Leah Platt Boustan, Fernando Ferreira, Eric Zolt.

“Income Inequality and Violent Crime: Evidence from Mexico's Drug War.” *Journal of Development Economics*, Volume 120, May 2016. With Carlos Rodriguez-Castelan, Ted Enamorado, Luis-Felipe Lopez-Calva.

“Greying the Budget: Aging and Preferences over Public Policies.” *Kyklos*, 70: 70–96, January 2017. With Luiz de Mello, Erwin Tiongson and Simone Schotte.

“Why are the elderly more averse to immigration when they are more likely to benefit? Evidence across countries.” *International Migration Review*, Volume: 52 issue: 4, page(s): 1250-1282. December 2018. With Simone Schotte.

“How does the internet affect migration decisions?” *Applied Economics Letters* (2016): 1-5, December 2016.

“How is the Internet changing labor market arrangements? Evidence from telecommunications reforms in Europe.” *Economics of Transition and Institutional Change*. With Emmanuel Vazquez.

“The labor market effects of financial crises: the role of temporary contracts in central and western Europe.” *Economics of Transition, Volume 26(1) 2018, 35–60*. With Siddharth Sharma.

“The Effect of Income Inequality on Political Polarization: Evidence from European Regions, 2002-2014”. *Economics & Politics*.

Papers in Progress/Under Review

How do Forced Migrants Affect Businesses? The Role of Informality in Developing Countries, with Sandra Rozo. R&R at *Journal of Human Resources*.

Does automation in developed countries hurt developing ones? Evidence from US and Mexico. Joint with Erhan Artuc and Luc Christiaensen. *World Bank Policy Research Working Paper 8741*.

Does job polarization explain the rise in earnings inequality? Evidence from Europe. Joint with Maurizio Bussolo and Ivan Torre. *World Bank Policy Research Working Paper 8652*.

From Ghana to America: The Skill Content of Jobs and Economic Development. Joint with Salvatore LoBello and Maria Laura Sanchez Puerta. *World Bank Policy Research Working Paper; No. 8758*.

The impacts of internal and external competition on poverty: Evidence from Mexico, with Carlos Rodriguez-Castelan, Lourdes Rodriguez-Chamussy and Emmanuel Vazquez.

Inequality, Relative Income and Newborn Health, joint with Anna Aizer and Florencia Borrescio-Higa.

The Local Labor Market Impacts of Managerial Practices: Evidence from Multinational Companies in Europe. Joint with Shawn Tan and Thea Yde-Jensen

Explaining the decline of job tenure in Europe: the role of trade, technology and labor market reforms. Joint with Maurizio Bussolo and Damien Capelle.

The labor market effects of energy transition policies in developing countries.

The impact of Internet access on female labor force participation in Jordan

Books

Reaping the Digital Dividends: Leveraging the internet for development in Europe and Central Asia. World Bank. World Bank Publications. 2017. With Tim Kelly, Aleksandra Liaplina and Shawn Tan.

Understanding Changes in Poverty. With Gabriela Inchauste, João Pedro Azevedo, B. Essama-Nssah, Sergio Olivieri, Trang Van Nguyen and Jaime Saavedra-Chanduvi. World Bank. 2014.

Book Chapters/Sections

Poland Energy Transition: The Path to Sustainability in the Electricity and Heating Sector. World Bank. Core team member. November 2018. Leader of the labor market and social impacts sections of the report.

Connectivity and Firms. Chapter 3 in *Critical Connections: Promoting Economic Growth and Resilience in Europe and Central Asia*. *Europe and Central Asia Studies*; Washington, DC: World Bank. © World Bank.

Chapter 3: *Jobs and Firms' External Financing Conditions*, in *Risk and Returns: Managing Financial Trade-Offs for Inclusive Growth in Europe and Central Asia*. 2016. World Bank.

Diversification and Development, in *Diversified Development: Making the Most of Natural Resources in Eurasia*. 2014. World Bank.

Chapter 6: *Overcoming the Legacy of Expanding Populations – in Golden Aging: Prospects for Healthy, Active, and Prosperous Aging in Europe and Central Asia*. 2015. World Bank.

Trade in Transition. ECA Economic Update (May 2017), World Bank. Core team member.

Polarization and Populism. ECA Economic Update (October 2016), World Bank. Core team member.

Working Papers/Policy Reports (by topic)

Poverty and Inequality

When Job Earnings Are behind Poverty Reduction. Joint with Joao Pedro Azevedo, Gabriela Inchauste, Sergio Olivieri and Jaime Saavedra. *Economic Premise*, The World Bank, issue 97, pages 1-6, November 2012.

Decomposing Distributional Changes in Pakistan, with Gabriela Inchauste. World Bank Policy Paper Series on Pakistan, PK 12/12, July 2012

What is behind the decline in poverty since 2000? Evidence from Bangladesh, Peru and Thailand, joint with Gabriela Inchauste, Sergio Olivieri and Jaime Saavedra. World Bank Policy Research Working Paper 6199, 2013.

Is Labor Income Responsible for Poverty Reduction? A Decomposition Approach. Joint with Joao Pedro Azevedo, Gabriela Inchauste, Sergio Olivieri and Jaime Saavedra. World Bank Policy Research Working Paper No. 6414, 2013.

Income Distribution in Latin America: Exploring Differences across Countries, joint with Leonardo Gasparini and Francisco Haimovich. CEDLAS Working Paper No. 34, 2006.

Urban-Rural Differences in Poverty: a micro-decomposition approach for Argentina, joint with Francisco Haimovich. CEDLAS Working Paper No. 24, 2005.

Labor market

El Salvador Jobs Diagnostics (in progress). Joint with Nancy Banegas.

Jordan Jobs Diagnostics (in progress).

The Effect of Homeownership on Geographic Mobility and Labor Market Outcomes No. 196. Society for Economic Dynamics, 2011.

Employability in Southern Cone, joint with Leonardo Gasparini, Matias Busso and Francisco Haimovich. Inter-American Development Bank, 2006

Productivity growth and convergence in Russia: a dynamic firm-level diagnostic. Joint with Ana Paula Cusolito. Background paper for the Systematic Country Diagnostic of the Russian Federation.

European Informality: A study of Kosovo's shadow economy. With Mohamed Ihsan Ajwad and Emmanuel Vazquez. Background paper for the Kosovo Jobs Diagnostics, World Bank.

Extending Social Insurance to Informal Workers. Jobs Group Solutions Note, The World Bank. Joint with Elizabeth Ruppert Bulmer and Hilma Mote.

BLOGS AND MEDIA COVERAGE

[How Increased Automation Among American Companies Affects Jobs Abroad](#), NPR, April 2019

[While routines are comforting, they can also be job killers](#), Jobs and Development Blog, WB, March 2019.

[Are robots in Michigan destroying jobs in Chihuahua?](#) Future Development Blog, Brookings, Feb. 2019.

[The effects of minimum wages on jobs: Lessons from Seattle](#), Jobs and Development, WB, Aug. 2017.

[Who Shares in the European Sharing Economy?](#), ICT for Development Blog, The World Bank, May 2017.

[Inequality among firms drives wage inequality in Europe](#). Future Development, Brookings, March 2017.

[You Don't Have to Move to Scandinavia](#), Slate, July 2014.

[Does Lower Inequality Lead to Less Crime?](#) Let's Talk Development, World Bank Blog, August 2014.

[Está demostrado: con menos desigualdad se tiene menos crimen](#), El País, September 2014.

[How will ageing populations affect politics?](#) World Economic Forum Blog, June 2015.

[Why do elderly people oppose immigration when they're most likely to benefit?](#) Future Development, Brookings, July 2015.

[Why Are Americans Moving Less? Will It Hurt The US Job Market And The US Economy?](#) International Business Times, June 2013.

OTHER WORLD BANK EXPERIENCE

Participation in missions aimed at building statistical capacity, improving the policy dialogue and disseminating the results of policy-related analytical work in Central America and Western Balkans.

Organization of workshops to disseminate the findings of ongoing regional reports.

Quality control of analytical work.

Coordination of the Country Policy and Institutional Assessment (CPIA) of the World Bank for the Europe and Central Asia region.

Writing of several policy reports and short-policy notes on labor markets, informality, poverty and firm-level productivity for Europe and Central Asia, the Middle East and Latin America.

FELLOWSHIPS AND AWARDS

Award of the Vice President of Poverty Reduction and Equity at the World Bank, 2014.

UCLA Ziman Center for Real Estate Research Fellowship, 2009-2011

Fellowship Department of Economics, UCLA, 2006 – Present.

“Elías Salama Award” to the best paper on Monetary and International Economics, Monetary and International Economics Meetings, Universidad Nacional de La Plata, May 2005.

Scholarship of the National Council of Scientific and Technical Research (CONICET) to complete my Master’s Thesis, 2005-2006.

First Prize to the best paper 2004 using the ISCA surveys, awarded by the World Bank, “Urban-Rural Differences in Poverty: a micro-decomposition approach for Argentina”, joint with Francisco Haimovich.

Fellowship Department of Economics, UNLP. 2002-2004

Second Best Student of the graduating cohort 2001 at the Universidad Nacional de Rosario

SELECTED PRESENTATIONS AT CONFERENCES AND WORKSHOPS

ILO Centenary Celebrations, Amman, April 2019; **Jordan Strategic Forum**, Amman, February 2019; **ECINEQ**, New York, USA, 2017; **Impacts of Refugees and IDPs on Host Communities Conference**, Washington, USA, 2017; **UNCTAD E-Commerce Week**, Geneva, Switzerland, April 2017; **EUROSTAT User Conference**, Mannheim, Germany, February 2017; **Workshop on Aging in Eastern Europe**, Munich, 2014; **Latin American and the Caribbean Association Meetings**, Lima, Peru (November 2012); **Society for Economic Dynamics (SED)**, Gent, Belgium (July 2011); **FED Cleveland** (January 2011); **UCLA Applied Microeconomics Proseminar** (October 2010, June 2010, October 2009, January 2008, May 2008); **UCLA Economic History Proseminar** (November 2009); **Symposium on Poverty, Inequality, and Policy in Latin America**, University of Goettingen, Germany, July 2005; **The Poverty and Income Distribution Annual Meeting** – Universidad de San Andrés, November 2004; **The Annual Meeting of the Argentine Economic Association** – Mendoza, November 2003, La Plata, November 2005; **Monetary and International Economics Meeting**, Universidad Nacional de La Plata, May 2005. **World Bank’s Seminar on Poverty and Informality**, Universidad de Buenos Aires, July 2005.