

HERNAN WINKLER

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EDUCATION

Ph.D. Economics, 2011

University of California, Los Angeles (UCLA)

M.A. Economics, 2004

Universidad Nacional de La Plata, Argentina.

B.A. Economics, 2002

Universidad Nacional de Rosario, Argentina.

PROFESSIONAL EXPERIENCE

Since 2017: Senior Economist, the Jobs Group, World Bank

2012 – 2016: Economist, Office of the Chief Economist, Europe and Central Asia, World Bank.

2011 – 2012: Consultant, Poverty Reduction and Equity, World Bank.

Pre-World Bank experience:

2007 – 2011: Research/Teaching Assistant, UCLA.

2003 – 2006: Researcher/Teaching Assistant, CEDLAS, Universidad Nacional de La Plata, Argentina.

PUBLICATIONS

Selected peer-reviewed publications

“Is Informality Good for Business? The Impacts of IDP Inflows on Formal Firms”.

Journal of Human Resources, 2019. With Sandra Rozo.

“Income Inequality and Violent Crime: Evidence from Mexico's Drug War.”

Journal of Development Economics, 2016. With Carlos Rodriguez-Castelan, Ted Enamorado, Luis-Felipe Lopez-Calva.

“The Effect of Rising Income Inequality on Taxation and Public Expenditures: Evidence from U.S. Municipalities and School Districts, 1970–2000.”

Review of Economics and Statistics, 2013. With Leah Platt Boustan, Fernando Ferreira, Eric Zolt.

Other peer-reviewed publications

“The Effect of Income Inequality on Political Polarization: Evidence from European Regions, 2002-2014”.

Economics & Politics, 2019.

“How do telecommunications reforms affect labor market arrangements? Evidence from Central and Western Europe”

Economics of Transition and Institutional Change, 2019. With Emmanuel Vazquez.

The labor market effects of financial crises: the role of temporary contracts in central and western Europe.” *Economics of Transition*, 2018. With Siddharth Sharma.

“Why are the elderly more averse to immigration when they are more likely to benefit? Evidence across countries.”

International Migration Review, 2018. With Simone Schotte.

“Greying the Budget: Aging and Preferences over Public Policies.”

Kyklos, 2017. With Luiz de Mello, Erwin Tiongson and Simone Schotte.

“How does the internet affect migration decisions?”

Applied Economics Letters, 2016.

Papers in Progress/Under Review

“Does the Internet Reduce Gender Gaps? The Case of Jordan”. With Mariana Viollaz. *Re&R at the Journal of Development Studies*. Also available as *World Bank Policy Research Working Paper 9183*

“Tracing the Local Impacts of Exports on Poverty and Inequality in Mexico”. With Carlos Rodriguez-Castelan and Emmanuel Vazquez. *IZA Discussion Papers 13610*. August 2020.

“Who on Earth Can Work from Home?” With D. Garrote Sanchez, N. Gomez Parra, C. Ozden, B. Rijkers and M. Viollaz. *World Bank Policy Research Working Paper No. 9347*. July 2020.

“The Welfare Effects of Mobile Broadband Internet: Evidence from Nigeria”. With K. Bahia, P. Castells, G. Cruz, T. Masaki, X. Pedros, T. Pfütze and C. Rodriguez-Castelan. *World Bank Policy Research Working Paper No. 9230*. May 2020

“The Impacts of Crime on Girls’ Education: Evidence from El Salvador”. With Lelys Dinarte and Carlos Schmidt-Padilla.

“The impact of return migrants on the formal sector: Evidence from El Salvador”. With Antonella Bandiera, Lelys Dinarte, Carlos Schmidt-Padilla and Micaela Sviatschi.

“Does automation in developed countries hurt developing ones? Evidence from US and Mexico”. With Erhan Artuc and Luc Christiaensen. *World Bank Policy Research Working Paper 8741*.

Books

Reaping the Digital Dividends: Leveraging the internet for development in Europe and Central Asia. World Bank. World Bank Publications. 2017. With Tim Kelly, Aleksandra Liaplina and Shawn Tan.

Understanding Changes in Poverty. With Gabriela Inchauste, João Pedro Azevedo, B. Essama-Nssah, Sergio Olivieri, Trang Van Nguyen and Jaime Saavedra-Chanduvi. World Bank. 2014.

Book Chapters/Sections

Poland Energy Transition: The Path to Sustainability in the Electricity and Heating Sector. World Bank. Core team member. November 2018. Leader of the labor market and social impacts sections of the report.

Chapter 3: *Connectivity and Firms*, in *Critical Connections: Promoting Economic Growth and Resilience in Europe and Central Asia. Europe and Central Asia Studies*; World Bank.

Chapter 3: *Jobs and Firms' External Financing Conditions*, in *Risk and Returns: Managing Financial Trade-Offs for Inclusive Growth in Europe and Central Asia*. 2016. World Bank.

Diversification and Development, in *Diversified Development: Making the Most of Natural Resources in Eurasia*. 2014. World Bank.

Chapter 6: *Overcoming the Legacy of Expanding Populations – in Golden Aging: Prospects for Healthy, Active, and Prosperous Aging in Europe and Central Asia*. 2015. World Bank.

Trade in Transition. ECA Economic Update (May 2017), World Bank. Core team member.

Polarization and Populism. ECA Economic Update (October 2016), World Bank. Core team member.

Permanent Working Papers/Policy Reports (by topic)

Poverty and Inequality

“Inequality, Relative Income and Newborn Health”. With Anna Aizer and Florencia Borrescio-Higa.

“Does Job Polarization Explain the Rise in Earnings Inequality? Evidence from Europe”
With Maurizio Bussolo and Ivan Torre. *World Bank Policy Research Working Paper 8652*

When Job Earnings Are behind Poverty Reduction. Joint with Joao Pedro Azevedo, Gabriela Inchauste, Sergio Olivieri and Jaime Saavedra. *Economic Premise*, The World Bank, issue 97, pages 1-6, November 2012.

Decomposing Distributional Changes in Pakistan, with Gabriela Inchauste. *World Bank Policy Paper Series on Pakistan, PK 12/12*, July 2012

What is behind the decline in poverty since 2000? Evidence from Bangladesh, Peru and Thailand, joint with Gabriela Inchauste, Sergio Olivieri and Jaime Saavedra. *World Bank Policy Research Working Paper 6199*, 2013.

Is Labor Income Responsible for Poverty Reduction? A Decomposition Approach. Joint with Joao Pedro Azevedo, Gabriela Inchauste, Sergio Olivieri and Jaime Saavedra. *World Bank Policy Research Working Paper No. 6414*, 2013.

Income Distribution in Latin America: Exploring Differences across Countries, joint with Leonardo Gasparini and Francisco Haimovich. *CEDLAS Working Paper No. 34*, 2006.

Urban-Rural Differences in Poverty: a micro-decomposition approach for Argentina, joint with Francisco Haimovich. *CEDLAS Working Paper No. 24*, 2005.

Labor market

“Jobs' Amenability to Working from Home: Evidence from Skills Surveys for 53 Countries”. With Maho Hatayama and Mariana Viollaz. *World Bank Policy Research Working Paper; No. 9241*. May 2020.

“From Ghana to America: The Task Content of Jobs and Economic Development”. With Salvatore LoBello and Maria Laura Sanchez Puerta. *World Bank Policy Research Working Paper; No. 8758*.

Jobs Diagnostics Reports:

- Jordan Jobs Diagnostic. 2019. Jobs Series; No. 18. World Bank. Joint with Alvaro Gonzalez
- El Salvador, forthcoming. Joint with Nancy Banegas.
- Dominican Republic, forthcoming. With Miriam Montenegro.

The Effect of Homeownership on Geographic Mobility and Labor Market Outcomes No. 196. Society for Economic Dynamics, 2011.

Employability in Southern Cone, joint with Leonardo Gasparini, Matias Busso and Francisco Haimovich. Inter-American Development Bank, 2006

Productivity growth and convergence in Russia: a dynamic firm-level diagnostic. Joint with Ana Paula Cusolito. Background paper for the Systematic Country Diagnostic of the Russian Federation.

European Informality: A study of Kosovo's shadow economy. With Mohamed Ihsan Ajwad and Emmanuel Vazquez. Background paper for the Kosovo Jobs Diagnostics, World Bank.

Extending Social Insurance to Informal Workers. Jobs Group Solutions Note, The World Bank. Joint with Elizabeth Ruppert Bulmer and Hilma Mote.

NDC Schemes and the Labor Market: Issues and Options (English). Social Protection and Jobs Discussion Paper; no. 1914. Joint with Robert Holzmann and David Robalino.

BLOGS AND MEDIA COVERAGE

[Who can work from home in MENA?](#) Economic Research Forum Blog, June 2020.

[Who can really work from home?](#) Jobs and Development Blog, WB, May 2020.

[Who is taking the jobs of the future in Jordan?](#) Jobs and Development Blog, WB, February 2020.

[Is Informality Bad for Business?](#) Future Development Blog, Brookings, October 2019.

[How Increased Automation Among American Companies Affects Jobs Abroad](#), NPR, April 2019

[While routines are comforting, they can also be job killers](#), Jobs and Development Blog, WB, March 2019.

[Are robots in Michigan destroying jobs in Chihuahua?](#) Future Development Blog, Brookings, Feb. 2019.

[The effects of minimum wages on jobs: Lessons from Seattle](#), Jobs and Development, WB, Aug. 2017.

[Who Shares in the European Sharing Economy?](#), ICT for Development Blog, The World Bank, May 2017.

[Inequality among firms drives wage inequality in Europe](#). Future Development, Brookings, March 2017.

[You Don't Have to Move to Scandinavia](#), Slate, July 2014.

[Does Lower Inequality Lead to Less Crime?](#) Let's Talk Development, World Bank Blog, August 2014.

[Está demostrado: con menos desigualdad se tiene menos crímenes](#), El País, September 2014.

[How will ageing populations affect politics?](#) World Economic Forum Blog, June 2015.

[Why do elderly people oppose immigration when they're most likely to benefit?](#) Future Development, Brookings, July 2015.

[Why Are Americans Moving Less? Will It Hurt The US Job Market And The US Economy?](#) International Business Times, June 2013.

FELLOWSHIPS AND AWARDS

- Award of the Vice President of Poverty Reduction and Equity at the World Bank, 2014.
- UCLA Ziman Center for Real Estate Research Fellowship, 2009-2011
- Fellowship Department of Economics, UCLA, 2006 – 2011.
- “Elías Salama Award” to the best paper on Monetary and International Economics, Monetary and International Economics Meetings, Universidad Nacional de La Plata, May 2005.
- Scholarship of the National Council of Scientific and Technical Research (CONICET) to complete my Master’s Thesis, 2005-2006.
- First Prize to the best paper 2004 using the ISCA surveys, awarded by the World Bank, “Urban-Rural Differences in Poverty: a micro-decomposition approach for Argentina”, joint with Francisco Haimovich.
- Fellowship Department of Economics, UNLP. 2002-2004.
- Second Best Student of the graduating cohort 2001 at the Universidad Nacional de Rosario

SELECTED PRESENTATIONS AT CONFERENCES AND WORKSHOPS

Robots and Jobs Forum, Washington DC, February 2020. **Jobs and Development Conference**, Washington DC, May 2019. **ILO Centenary Celebrations**, Amman, April 2019; **Jordan Strategic Forum**, Amman, February 2019; **ECINEQ**, New York, USA, 2017; **Impacts of Refugees and IDPs on Host Communities Conference**, Washington, USA, 2017; **UNCTAD E-Commerce Week**, Geneva, Switzerland, April 2017; **EUROSTAT User Conference**, Mannheim, Germany, February 2017; **Workshop on Aging in Eastern Europe**, Munich, 2014; **Latin American and the Caribbean Association Meetings**, Lima, Peru (November 2012); **Society for Economic Dynamics (SED)**, Gent, Belgium (July 2011); **FED Cleveland** (January 2011); **UCLA Applied Microeconomics Proseminar** (October 2010, June 2010, October 2009, January 2008, May 2008); **UCLA Economic History Proseminar** (November 2009); **Symposium on Poverty, Inequality, and Policy in Latin America**, University of Goettingen, Germany, July 2005; **The Poverty and Income Distribution Annual Meeting** – Universidad de San Andrés, November 2004; **The Annual Meeting of the Argentine Economic Association** – Mendoza, November 2003, La Plata, November 2005; **Monetary and International Economics Meeting**, Universidad Nacional de La Plata, May 2005. **World Bank’s Seminar on Poverty and Informality**, Universidad de Buenos Aires, July 2005.

REFEREEING ACTIVITY

Journal of Economic Behavior and Organization, Journal of Urban Economics, Journal of Public Economics, Journal of the European Economic Association, National Tax Journal, Journal of Regional Science, Economica, Economics & Politics, The Journal of Economic Inequality, Latin America Research Review, International Migration Review, Applied Economic Letters.